

BULK HANDLING MATERIALS

GENERAL TERMS AND CONDITIONS OF PURCHASE AND SUBCONTRACT Bulk Handling Materials Version 01/2021

1. DEFINITIONS

- 1.1 Bulk Handling Materials is a trade name of: the private company with limited liability N. M. Heilig B.V. (Chamber of Commerce no.: 37071175), hereinafter to be referred to as Bulk Handling Materials.
- 1.2 Supplier: the party who, as a supplier (as a (sub)contractor of work or not) or as a seller, contracts or wishes to contract with Bulk Handling Materials in the broadest sense of the word.
- 1.3 Contract: contract between Bulk Handling Materials and Supplier in respect of the purchase of goods and/or the undertaking of work.
- 1.4 General Terms and Conditions: general terms and conditions of purchase and subcontract Bulk Handling Materials.

2. APPLICABILITY

- 2.1 The General Terms and Conditions shall apply to all Contracts in which Bulk Handling Materials acts as the client or the buyer.
- 2.2 The applicability of the general terms and conditions of Supplier, whatever they are called, shall at any time be rejected and dismissed.
- 2.3 Bulk Handling Materials may modify the General Terms and Conditions at any time. After the changes have been made, Bulk Handling Materials shall provide Supplier with the modified General Terms and Conditions.

3. COMING INTO EXISTENCE OF THE CONTRACT

- 3.1 Bulk Handling Materials requests Supplier to submit a quote, stating technical specifications, the desired quantities, delivery times, place of delivery and other details that are relevant for Bulk Handling Materials, for the goods to be delivered and/or work to be undertaken by Supplier, while confirming the applicability of the present general terms of purchase. Bulk Handling Materials's request for quotation does not bind Bulk Handling Materials and serves merely as an invitation to Supplier to make an offer.
- 3.2 Supplier's oral or written quote is a binding and irrevocable offer. Supplier is responsible for the accuracy of the quote and cannot bring any claim whatsoever vis-à-vis Bulk Handling Materials for having submitted the quote.
- 3.3 The Contract between Bulk Handling Materials and Supplier comes into existence if and insofar as Bulk Handling Materials accepts in writing Supplier's quote, or after both parties have signed a written Contract.
- 3.4 Prices agreed and/or stated in the quote are binding and cannot be intermediately increased or changed. The prices listed are exclusive of VAT.

4. LAWS AND REGULATIONS, INSURANCE

- 4.1 Supplier is deemed to be familiar with all applicable laws and regulations as well as other (local) requirements. Unless expressly agreed otherwise in writing, applying for and obtaining licenses is for account and risk of Supplier. Supplier shall indemnify and hold Bulk Handling Materials fully harmless against any government claims related to the violation of or non-compliance with laws and regulations.
- 4.2 Supplier's company is deemed to be ISO and/or VCA certified. If the company does not have an ISO and/or VCA certificate, Supplier must advise Bulk Handling Materials prior to or upon concluding the Contract. The absence of an ISO and/or VCA certificate gives Bulk Handling Materials the right at any time to dissolve the Contract with Supplier without notice of default and with immediate effect, without Supplier being able to bring any claim against Bulk Handling Materials on account of the dissolution.
- 4.3 Supplier must take out sufficient insurance against and for damage amounting to a minimum of €2,500,000.00.

5. EXECUTION OF THE CONTRACT

- 5.1 Supplier is obliged to perform the Contract properly and in accordance with the terms of the Contract. Subject, moreover, to the stipulations in the Contract and – if applicable – the technical specification, the goods to be delivered and/or the work to be undertaken must: be in accordance, in terms of quantity, description and quality, with what is stated in the order; be made from adequate materials and have an adequate finish; be identical, in all respects, to samples or models made available, provided or manufactured by Supplier; deliver the performances (capacity, dimensions, efficiency, speed, finish etc.) described in the Contract; be entirely fit for the purpose of Bulk Handling Materials.

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- 5.2 In the context of article 5.1, amongst others, Supplier has an advisor role. Supplier must advise Bulk Handling Materials with regard to (the execution of) the Contract.
- 5.3 Supplier is obliged to use competent workers in the context of the execution of the Contract, as well as to skillfully supervise those workers in and during the execution.
- 5.4 Supplier guarantees that the design, the composition and the quality of the goods to be delivered and/or the work to be undertaken meet, in every respect (including during normal use), all relevant applicable requirements defined in laws and/or other regulations imposed by the government and/or regulations that are customary in the branch of trade which are in force at the time of the conclusion of the Contract.
- 5.5 In the event of a change in legislation that is relevant to Bulk Handling Materials, Supplier shall notify Bulk Handling Materials in writing and Supplier shall anticipate the change. All consequences regarding the implementation of the change in legislation in respect of the execution of the contract shall be at the expense of Supplier, except if this cannot reasonably be expected from Supplier.
- 5.6 The Supplier must not enlist the services of a third party to execute the Contract without written permission. Knowledge by Bulk Handling Materials of execution by a third party does not automatically result in consent or approval.
- 5.7 Supplier must obey, immediately and without any objections, all orders or directions given by Bulk Handling Materials, except if the orders or directions are incorrect, which Supplier must report to Bulk Handling Materials in writing.
- 5.8 If that is the case, Supplier is obliged, at the request of Bulk Handling Materials, to perform more or less work than contractually agreed. More or less work than contractually agreed shall only be accepted by Bulk Handling Materials if Bulk Handling Materials instructed Supplier accordingly in writing before the more or less work than contractually agreed was performed. Acceptance of the more or less work than contractually agreed does not automatically result in approval.
6. **APPROVAL AND DELIVERY/ COMPLETION**
- 6.1 Prior to shipment or delivery/completion, Supplier shall carefully examine, for own account and risk, the goods to be delivered and/or work undertaken, and test if the goods/work undertaken are/is in accordance with the Contract. If Bulk Handling Materials so desires, Supplier shall inform them in a timely manner of the time and place of the inspection. Bulk Handling Materials is entitled to attend the inspection, without Supplier being able to derive any rights from that. Also during the manufacture, the assembly or the execution of the Contract by Supplier, Bulk Handling Materials is authorized to carry out inspections at any time.
- 6.2 If Bulk Handling Materials, during an examination or test as defined above, finds that the goods to be delivered and/or the work undertaken are/is not consistent with the description in the Contract, or that it is likely, in the opinion of Bulk Handling Materials, that this will not be the case upon completion of the work, Bulk Handling Materials shall notify Supplier about it without delay (without prejudice to the right of Bulk Handling Materials to complain after completion/delivery). In such a case, Supplier is obliged, also without prejudice to what is stated in the General Terms and Conditions, to take all necessary measures to be able to still meet the technical specification provided in the Contract as well as the provisions of the Contract, without this resulting in an extension of the agreed delivery time, unless expressly agreed otherwise in writing.
- 6.3 Delivery shall occur free of charge at the place agreed in writing on the basis of Delivery Duty Paid (Incoterms 2000). The goods must be properly packaged (except if the nature of the goods does not allow it) and be secured in such a way that they will reach their destination in good order in case of normal transport. Supplier shall take out sufficient insurance, to Bulk Handling Materials's satisfaction, against risks that might reasonably be deemed to be present during transport.
- 6.4 Unless agreed otherwise in writing, Supplier is bound by the delivery/completion time and place stated in the quote. Agreed delivery/completion times are never approximate and are always deadlines. Exceeding the delivery/completion times is not allowed and renders Supplier liable for damages.
- 6.5 If Supplier knows or expects that he will be unable to meet the agreed delivery time, Supplier shall immediately notify Bulk Handling Materials in writing. Supplier shall make an effort (in consultation with Bulk Handling Materials and without prejudice to what is stipulated in the present General Terms and Conditions), for own account and risk, to limit the (detrimental) consequences of the late delivery/completion, without prejudice to the liability for damages resulting from the late delivery. Supplier is liable for any damage Bulk Handling Materials suffers as a result of the delay as well as of the late reporting of (probable) delay.
- 6.6 There is only (partial) delivery/completion after Bulk Handling Materials has signed for the delivery/completion. Delivery/completion leaves intact Bulk Handling Materials's right to complain to Supplier in the event of a poor service.
- 6.7 Ownership of the goods to be delivered by Supplier to Bulk Handling Materials passes from Supplier to Bulk Handling Materials at the time of delivery. Ownership of the goods to be manufactured passes to Bulk Handling Materials as soon as Supplier has begun processing them with a view to manufacture. Goods to be manufactured for the benefit of Bulk Handling Materials must be kept separate and marked clearly by Supplier as being the property of Bulk Handling Materials. Transfer of ownership does not imply approval of the delivery/completion.

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- 6.8 At the time of delivery/completion, Supplier also makes all related goods available to Bulk Handling Materials, including but not limited to software, descriptions, drawings etc.
- 6.9 If, for whatever reason, Bulk Handling Materials is unable to take delivery of the goods at the agreed time and these goods are ready to be shipped, Supplier, if his storage facilities allow it, shall store, at his expense, at the request of Bulk Handling Materials, the goods separately; mark them clearly as being the property of Bulk Handling Materials; secure them as well as take all reasonable measures to prevent deterioration of quality until they have been delivered to Bulk Handling Materials.
- 6.10 If the storage facilities do not allow for storage in the manner set out above, the goods will be stored externally in accordance with what is stated above. In such a case, Bulk Handling Materials shall bear the (reasonable) storage costs, at the rate that is customary in the sector, from the time the goods should have been delivered to Bulk Handling Materials until the day of actual delivery without prejudice to what is stated in the present terms and conditions.
- 6.11 In the case of articles 6.9 and 6.10, the goods shall remain, at any time, for risk of Supplier, being the keeper of the goods, until the goods have been completed/delivered to Bulk Handling Materials.
- 6.12 If necessary, Supplier shall, at any time, make available to Bulk Handling Materials, for a period of one week, instruction staff to instruct Bulk Handling Materials or a third party about the use, maintenance etc. of the delivered goods, unless expressly agreed otherwise in writing between the parties.

7. REJECTION

- 7.1 If, after the inspection as intended in article 6, or after inspection following delivery/completion, the goods and/or work undertaken, in the opinion of Bulk Handling Materials, have/has a defect, Bulk Handling Materials is entitled to reject the goods/work, unless Bulk Handling Materials believes that a simple repair of the defects is possible and that the agreed delivery time will not be exceeded due to this repair. This also applies to goods/work having been tested and/or repaired prior to delivery/completion.
- 7.2 Rejection of goods/work undertaken shall result in an imputable failure on the part of Supplier as well as in the powers on the part of Bulk Handling Materials, pursuant to article 11 of the General Terms and Conditions.

8. INTELLECTUAL PROPERTY AND OWNERSHIP OF GOODS MADE AVAILABLE

- 8.1 All goods/resources made available by Bulk Handling Materials to Supplier that are related to the execution of the Contract, which shall be understood to include drawings, images, models, calculations, procedures etc. remain the property of Bulk Handling Materials and must immediately be returned at Bulk Handling Materials's first request. The goods made available to Supplier shall only be used by him in connection with the execution of the Contract. Supplier is forbidden from making Bulk Handling Materials's goods available to a third party without the written permission of Bulk Handling Materials.
- 8.2 Supplier shall preserve and keep these resources in good condition and insure them and keep them insured against fire, theft etc. until the goods have been returned to Bulk Handling Materials.
- 8.3 If Supplier does not return the resources to Bulk Handling Materials, does not return them completely, or returns them in a damaged condition, Supplier owes damages to Bulk Handling Materials. Bulk Handling Materials is entitled to balance the damages with any amount Bulk Handling Materials still owes Supplier (by virtue of whatever legal relationship).
- 8.4 Any and all (business) information provided by Bulk Handling Materials to Supplier in relation to the execution of the Contract is and remains the property of Bulk Handling Materials and is secret information. Supplier is obliged, during the Contract and thereafter, to keep all this information and know-how gained secret, as well as to refrain from disclosing it to a third party. This also applies to other information from or about Bulk Handling Materials that Supplier knows or ought to know falls under his secrecy obligation. Supplier is obliged to take measures to ensure secrecy, such as but not limited to secrecy to be imposed upon the Supplier's employees.
- 8.5 Supplier shall indemnify and hold Bulk Handling Materials harmless against any third-party claims brought on account of a violation of industrial and intellectual property rights in the context of quotes submitted by Supplier, as well as drawings, delivered goods and/or work undertaken, and shall compensate Bulk Handling Materials for all the damage resulting from such third-party claims, including but not limited to all costs incurred by Bulk Handling Materials in respect of legal assistance.
- 8.6 All goods, works, whatever they are called, including but not limited to drawings, calculations, models, samples, inventions, software that come(s) into existence (through a collective effort or not) due to or in the context of the execution of the Contract become the property of Bulk Handling Materials and shall be respected as such by Supplier. All industrial or intellectual property rights as well as the right to deposit or register are/is held by Bulk Handling Materials. Supplier waives, in advance, any personality rights.
- 8.7 In the event of violation of article 8 of the General Terms and Conditions, Supplier shall immediately owe, without further notice of default, a penalty of €25,000.00, which is immediately due and payable, for each violation, and €1,000.00 for each day that the violation persists, without prejudice to Bulk Handling Materials's right to claim damages.

9. INVOICING AND PAYMENT

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- 9.1 Unless expressly agreed otherwise in writing, the term of payment of Bulk Handling Materials shall be a minimum of 60 days without a term of payment being a final term.
- 9.2 Bulk Handling Materials is only obliged to settle the invoice of Supplier after correct and full delivery/completion by Supplier and insofar as the invoice meets all statutory requirements, such as but not limited to stating the quote or Contract number, accurate description of the service, the VAT number of Bulk Handling Materials, name of the buyer, Giro account number etc.
- 9.3 If these requirements are not satisfied, Bulk Handling Materials is entitled to suspend its payment obligation immediately and without notice of default, complaint etc., without prejudice to the right of Bulk Handling Materials to demand compliance or damages from Supplier.
- 9.4 Bulk Handling Materials is entitled at any time to balance everything it owes Supplier for whatever reason with everything Supplier owes Bulk Handling Materials for whatever reason, regardless of whether Bulk Handling Materials's claim has already become due and payable.
- 9.5 Supplier is not allowed, without the written permission of Bulk Handling Materials, to cede the claim on Bulk Handling Materials or to transfer it to a third party in any other way, or to pledge it.
- 9.6 Supplier is not allowed, without the written permission of Bulk Handling Materials, to transfer his obligations derived from the Contract to a third party or to use a third party in the execution of the Contract.
- 9.7 If Bulk Handling Materials is obliged to pay a deposit or to pay in installments before completion, Bulk Handling Materials is entitled, at its discretion, to demand sufficient security from Supplier in the amount of the deposit or partial payments. Refusal to provide the required security shall result in failure, as a consequence of which Bulk Handling Materials can exercise its powers pursuant to article 10 of the General Terms and Conditions.
10. **RELATIONS CLAUSE**
- 10.1 Supplier is bound, both during the contract with Bulk Handling Materials and after it has ended, to secrecy of all particulars known to him regarding or in relation to the business of Bulk Handling Materials and its (potential) client(s) and other relations, as well as those of Bulk Handling Materials's affiliated enterprises.
- 10.2 Supplier is forbidden, both during the Contract with Bulk Handling Materials and after it has ended, from communicating to a third party, directly or indirectly, in any way, shape or form, about or regarding any particulars of the business of Bulk Handling Materials or regarding or in relation to its affiliated enterprises, or about its (potential) client(s) and other relations.
- 10.3 Supplier is forbidden, both during the Contract with Bulk Handling Materials and for two years after it has ended, from maintaining, directly or indirectly, in any way, business contacts in the broadest sense of the word, (which shall also be understood to mean direct contracting) with (potential) relations of Bulk Handling Materials or with those of Bulk Handling Materials's affiliated enterprises, whereby relations shall also be understood to mean clients of Bulk Handling Materials.
- 10.4 If Supplier acts contrary to his obligations on account of what is stated above under 1 through 3, he shall owe Bulk Handling Materials, immediately and without any injunction and/or notice of default being required, a penalty in the amount of €25,000.00 for each violation, as well as a penalty in the amount of €1,000.00 for each day or portion of a day that the violation persists, without prejudice to Bulk Handling Materials's right to claim full damages in addition to this penalty.
11. **DISSOLUTION**
- 11.1 Bulk Handling Materials is entitled, without any further notice of default, to dissolve the Agreement out of court if:
- Supplier does not fulfill (does not fulfill in time or does not entirely fulfill) any of the obligations arising from the Contract;
 - Supplier has been granted postponement of payment;
 - has been admitted to the debt restructuring scheme under the "WSNP" [Dutch Act on Debt Restructuring for Individuals] or has been declared bankrupt or a bankruptcy petition has been filed;
- As a result of seizure, placement under guardianship or otherwise, he has lost the power to dispose of his capital.
- 11.2 In the event of a failure on the part of Supplier, Bulk Handling Materials is also entitled to suspend (in whole or in part) its obligations arising from the contract, a suspension which is entirely for account and risk of Supplier.
- 11.3 If the Contract is dissolved on the basis of a failure on the part of Supplier, the dissolution of the Contract shall remain for account and risk of Supplier. Supplier shall indemnify and hold Bulk Handling Materials harmless against any third-party claims stemming from the dissolution of the Contract.
- 11.4 If the Contract is dissolved because of a failure on the part of Supplier, Supplier shall immediately owe, without further notice of default, a penalty of €25,000.00, immediately due and payable, without prejudice to Bulk Handling Materials's right to claim full

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damages. After dissolution, Supplier must compensate Bulk Handling Materials for any loss resulting from the dissolution, both direct and indirect damage, including but not limited to loss due to delay and loss of profit.

- 11.5 If the goods or works, respectively, are not delivered or undertaken, respectively, in whole or in part, at the agreed time, and parties are unable to reach agreement on an extension of the delivery time and compensation for the loss due to delay, Bulk Handling Materials may dissolve the Contract by means of a written declaration. This dissolution extends not only to the goods/works not yet delivered/completed, but also to the goods/works already delivered/completed by virtue of that very Contract if those goods/works cannot be used effectively anymore as a result of non-delivery of the remaining goods/works. In regards to works, after dissolution, Bulk Handling Materials may order a third party to finish the works at Supplier's expense, without prejudice to the other provisions of the General Terms and Conditions.
- 11.6 In the event of dissolution of the Contract, Bulk Handling Materials is entitled to return to Supplier, for his account and risk, the goods that were already delivered by virtue of the same Contract but that could not be used effectively anymore, and to claim back from Supplier the payments it might have made for those goods.
- 11.7 Supplier is required, after dissolution, to immediately pay back to Bulk Handling Materials the amounts already paid by virtue of the Contract, unless this is prevented by the obligations to undo performances as a result of the dissolution.
- 11.8 If Supplier does not pay back in time the amount owed under this article, Bulk Handling Materials may charge 1.5% default interest per month on the amount owed from the time Supplier began owing this amount to the day of payment in full, as well as claim reimbursement of all its (extralegal) collection charges with a minimum of €300.00.

12. LIABILITY

- 12.1 Supplier is liable for any loss, including consequential loss such as business interruption, environmental damage, bodily injury, damage to materials, loss of profit or loss of turnover, of Bulk Handling Materials or of a third party due to the untimely or defective delivery or execution of the Contract, except if the loss is the result of intent or deliberate recklessness on the part of Bulk Handling Materials.
- 12.2 Supplier shall fully compensate Bulk Handling Materials for any damage (direct or indirect) to goods or persons which might arise for Bulk Handling Materials, its staff or customers/clients of Bulk Handling Materials out of or result from actions insofar as those should be considered a failure or tort on the part of Supplier, his staff or of other persons involved by Supplier in the execution of the Contract.
- 12.3 In order to meet his liability obligations, Supplier is obliged, at any time, hence also after the Contract has ended, to repair free of charge, or to replace by new ones, within a reasonable period of time, the goods and/or work undertaken or the defective parts thereof. Supplier remains fully liable for any further damage.

13. GUARANTEE

- 13.1 Supplier shall provide, for a period of minimum 2 years, a guarantee for the proper execution of the Contract. In that regard, Supplier shall hand Bulk Handling Materials, after completion, a written statement explicitly stating the period of guarantee. Unless expressly departed from in the Contract, the period of guarantee shall be a minimum of two years from the date of delivery/completion. The guarantee pertains to the whole good/the whole work undertaken.
- 13.2 If a defect arises during the period of guarantee, Supplier must ensure, at his own expense and for his own account and risk, replacement or repair, without prejudice to Bulk Handling Materials's right to claim damages.

14. SUBCONTRACTING AND SEQUENTIAL LIABILITY ACT

- 14.1 Supplier must submit to Bulk Handling Materials, amongst others, at Bulk Handling Materials's first request:
- a) VAT number;
 - b) Extract from the Chamber of Commerce;
 - c) A statement from the tax authorities showing the wages tax number;
 - d) Administration and specification of payment behavior vis-à-vis the Tax Department;
 - e) Justification of man-hours;
 - f) Giro account details;
 - g) Licenses (insofar as required).
- 14.2 Bulk Handling Materials may require Supplier to keep a Giro account within the meaning of the Sequential Liability Act and stipulate in the contract that the payment of contributions as intended in article 13.2 of these General Terms and Conditions shall be made directly into the Giro account by Bulk Handling Materials. In that regard, Supplier shall extend, at Bulk Handling

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Materials's first request, his full cooperation, including the keeping of the necessary records which must be handed to Bulk Handling Materials on first request pursuant to 3.1 of these General Terms and Conditions.

- 14.3 If Bulk Handling Materials, pursuant to article 13.2 of these General Terms and Conditions, pays the contribution directly, Bulk Handling Materials shall be discharged vis-à-vis Supplier for the amount of the paid contribution.
- 14.4 Supplier and any third party whose services are to be enlisted by him for his account shall settle, by themselves, the social security contributions, wages tax, VAT and other (statutory) contributions in respect of the Contract, unless expressly agreed otherwise in writing. Supplier is liable for loss arising from his obligations under this article and shall indemnify and hold Bulk Handling Materials harmless against any and all claims on that account.
- 14.5 The insurance obligation of Supplier pursuant to article 4.3 of these General Terms and Conditions also applies to loss arising from the Sequential Liability Act.

15. APPLICABLE LAW AND CHOICE OF COURT

- 15.1 The Contract and other legal relationships between Bulk Handling Materials and Supplier are governed by Dutch law.
- 15.2 The applicability of the Vienna Sales Convention is expressly rejected.
- 15.3 All disputes between Bulk Handling Materials and Supplier arising in connection with the General Terms and Conditions and/or out of the Contract, or out of agreements stemming from the Contract, shall be settled, initially, solely by the court in Alkmaar, unless this is prevented by any imperative judicial statutory provision. There is a dispute if either of the parties so asserts implicitly or explicitly.